

School of Liberal Arts

Applied Psychology

ETE - Jun 2023

Time : 3 Hours

Marks : 50

Sem II - PSY5027 - Neuro Linguistic Programming NLP-II

Your answer should be specific to the question asked

Draw neat labeled diagrams wherever necessary

1. Discuss briefly about two uses of NLP in business. K2 CO2 (2)
2. Describe how NLP techniques can be used to enhance communication skills K2 CO2 (2)
3. Explain some linguistic techniques used in NLP. K1 CO1 (2)
4. Describe swish pattern. K1 CO1 (2)
5. Tell the anchoring techniques used in NLP. K2 CO3 (2)
6. Write down the steps in eliciting a strategy in NLP. K3 CO4 (6)
7. Illustrate creative visualization and its uses. K3 CO1 (5)
8. Illustrate the use of time-based technique in solving day to day problems. K3 CO3 (5)
9. Examine the use of NLP in individual's life in order to get success in various fields. K4 CO2 (8)
10. Analyze the process of parts integration in NLP. Describe the steps involved in these processes with suitable example. K4 CO3 (8)
11. Differentiate between various NLP techniques. K5 CO4 (8)