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Student Admn. No.:						
		School of Business				
		Backlog Examination, June 2023				
		[Programme: BBA] [Semester:II] [Batch:]				
Course Title: Human Resource Management				Max Marks: 100		
Course Code: F010202TA			Time: 3	Hrs.		
Instructions:		1. All questions are compulsory.				
11131	iuciions.					
		2. Assume missing data suitably, if any.		1		
			K Level	COs	Marks	
		SECTION-A (15 Marks) 5 Marks	each			
1.	"HR funct	tions plays a vital role in the whole scheme of management of an	K2	CO1	5	
		al organization." Illustrate with the support of relevant examples.				
2.		iring someone for a job of sales executive at a real estate. Which	K2	CO2	5	
		of recruitment would you chose or avoid? Explain			_	
3.		a key employee has just resigned and you are the department	K2	CO2	5	
	•	After you have sent your request for replacement how could you	K2	CO2		
	neip the i	ecruiter to find the best replacement SECTION-B (40 Marks) 10 Marks	aach			
	A maran ta		cacii			
4.	business, operation coding te three cus For year t is and for customer one crore planning for year to	lecom is a one-year-old start-up, in the mobile phone services which did well in the year one and needs to plan for year two of its. It currently is a 20-employee strong, with 14 people in the am two architects and a four-member sales team. It sold to tomers during the first year and feedback has been very good. Two the founder CEO proposes to retain the service offerings as the customer satisfaction as well as target at least five new its. The company will close year one with a modest revenue of its. As a small start-up they do not have the time to attend do the exercise and have hired your team to help them chart out a plan wo. List all the information you will need to consider.	K2	CO1	10	
	Develon a	a Job description and Job specification for HR Manager-Telecom			10	
5.		eeping in mind that the organization is operating in all major	К3	CO2	10	
	metros in					
	Illustrate	the process of performance appraisal for the position of product	К3	CO3	10	
6.	quality en	igineer of a manufacturing unit.	113	003		
7.	efficient designing	n owner of a small Real Estate firm, wishing to design an compensation management plan for the employees. While what things should you consider ensuring that it results into a us & successful plan?	К3	CO4	10	
		OR				
	You are	the HR consultant to a small business firm with about 40				
		ees. At the present time the firm offers only five days' vacation,				

	five paid holidays & legally mandated benefits. Develop a list of other benefits you believe should be offered along with reasons for suggesting them.			
	SECTION-C (45 Marks) 15 Marks	each		
8.	Suppose you are going to design a training program for a newly hired HR executive. Results from the needs assessment indicate that they will need training on company policies and procedures, understanding & implementing the recruitment processes, and understanding & implementing new hire orientation & placement processes. What training methods would you choose? Explain your choices.	K4	CO3	15
9.	Wipro is now implementing a new evaluation system where feedback will be more frequent and quarterly, as opposed to a one-time annual process. 'Explain the reasons behind WIPRO dropping bell curve method of appraisal.	K5	CO4	15
10	A multinational company in food processing sector has been operating in India for about 2 decades. The company has recently decided to expand its manufacturing unit. Since the space was not adequate at the present location, it was decided to shift the factory to new location about 20 kilometers away from the present location. As the workers that were transferred to the new site were living in nearby town the union demanded a wage increase of Rs. 300/- per month but the company only offered Rs. 140/- only to cover the transportation costs. When the plant was being shifted to a new site, negotiations went uninterrupted between the management and the union on several issues including pay hike. However, both the parties could not come to an agreement even after 6 months of shifting to a new facility. The management was firm on their decision even though the Union indicated some flexibility in the terms of the pay hike. The Union refused to compromise on the issue and they adopted go slow strategy to pressurize the management. Consequently, the production went down drastically, but still the management was firm on their stand. In the meanwhile the management charge sheeted some union leaders and suspended them. Q. If you are the General Manager, how would you resolve the situation OR For Bata, labor had always posed major problems. Strikes seemed to be a perennial problem. Much before the assault case, Bata's chronically restive factory at Batanagar had always plagued by labor strife. In 1992, the factory was closed for four and a half months. In 1995, Bata entered into a 3-year bipartite agreement with the workers, represented by the then 10,000 strong BMU, which also had the West Bengal government as a signatory. On July 21, 1998, Weston was severely assaulted by four workers at the company's factory at Batanagar, while he was attending a business meet. The incident occurred after a member of BMU, Arup Dutta, met Weston to discuss the issue of the suspended employees. Dutta reportedly got into a verbal duel wi	K5	CO5	15