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**School of Liberal Education**  
**Bachelor of Arts Honours in Applied Psychology**  
**Mid Term Examination - Nov 2023**

**Duration : 90 Minutes**  
**Max Marks : 50**

**Sem I - K1UA104C - Psychology at Workplace**

General Instructions

*Answer to the specific question asked*

*Draw neat, labelled diagrams wherever necessary*

*Approved data hand books are allowed subject to verification by the Invigilator*

- 1) Explain examples of how principles from work psychology can be applied to improve organizational performance and employee well-being. K2 (2)
- 2) Define how has work psychology evolved since its inception in the early 20th century? K1 (3)
- 3) Explain emergence of humanistic psychology influence the study of work and organizations? K2 (4)
- 4) Explain the modern approaches to employee motivation and engagement in organizations? K2 (6)
- 5) Apply concepts of Psychology in work settings. K3 (6)
- 6) Apply Skinner's Operant Conditioning theory at workplace. Explain how behavior is reinforced and maintained in a workplace context? K3 (9)
- 7) Analyse how does Equity Theory explain the relationship between perceived fairness and motivation in the workplace. K4 (8)
- 8) Analyse the implications of different motivation theories for employee engagement and productivity in organizations. K4 (12)

**OR**

Analyse Theory X and Theory Y of Motivation. Critically evaluate the theory. K4 (12)