**Course Code :BSCH3003** 

**Course Name: Front Office Management** 



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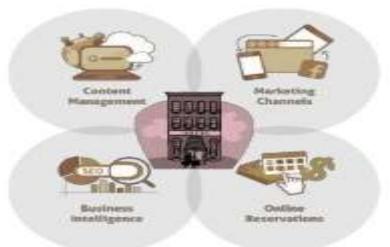
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Hospitality Industry Trends

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- Advanced Technology
- Intelligent hotels with advanced technology using the guest's virtual fingerprint in order to perform all the operations (check-in, charges, check-out, etc.). 4



- Electronics and Ergonomic Support
- "Modern guests" travel with two, three or more devices, so <u>electronics</u> (adequate and easy-to-reach plugs, bandwidth capabilities, free Wi-Fi) and <u>ergonomic support</u> (seating and surfaces) for guests becomes essential for hotels.

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#### Direct Bookings

- Today's hotel website needs fresh content, updated promotions, and rich media.
- All of this content needs to be marketed across all channels (desktop web site, the mobile site, social media profiles).
- Mobile Bookings
- Now mobile booking is available as an app for Smartphones, android tablets, and iPad...
- Mobile booking is available for booking hotel rooms, restaurant reservations, flights, rental cars, etc.



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 WOW customer service-the only way to ensure repeat business.

#### ROOM SERVICE REINVENTED

 With room service revenue drastically decreasing. Therefore some hotels are giving up on this service, but the majority of hotels are dedicated to reinventing the concept.



- Sustainability
  - More hotels will become completely self-sufficient by supplying their own energy, especially those in rural areas.
- More green and eco-lodgings

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- Development of mega hotels (multi-purpose facilities with casino, shops, theatre, theme park, etc.).
- More boutique hotels.
- Increasing employee salaries in order to retain the existing staff.
  - By 2020 about half of all world workers will be Millennials. Millennials increasingly want to work for employers that serve a greater purpose, contribute to society and provide space and time for staff to take the initiative in trying to do their best.

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